

RL Paint Products, Inc.

Multi-Line Jobbers - Terms and Conditions of Sale

Payment Terms: 2% 10th Prox., Net EOM. All accounts must remain current. VISA / MasterCard Credit cards sales accepted.

Freight: Prepaid on \$3,000. (Continental US) Min. Order \$250.

Case Quantities: Items ordered will be shipped in case quantities only.

Extended Terms for Opening Orders: Orders that are equal to or greater than \$18,500 is eligible for extended payment terms as follows; 1/3 due 30 days from receipt, 1/3 due 60 days from receipt the final 1/3 due 90 days from receipt.

Truck Load Discount: A 4% truck load discount is available for orders exceeding \$92,000, approximately 20 pallets. Reducers, thinners and degreaser product orders can not exceed 2 pallets, 15% of the truck load total order.

Annual Growth Incentives: RL Paint products, Inc. will rebate 2% of sales, paid 30 days after the close of the calendar year, for year over year growth / new sales to Akzo Nobel single line jobbers.

Product Statement of Quality: RL Paint Products, Inc. is the N.A. distributor of the Wanda Brand, Akzo Nobel manufacturers Wanda products to meet the specifications as described in the technical data Sheets that are available for each Wanda product to all customers. If the products purchased by a customer do not comply with the product specifications, the customers remedy for such non compliance shall be replacement or at Akzo Nobel's option if replacement is impractical, a refund of the purchase price for any product, for which full documentation and proof on non-conformity is provided to Akzo Nobel. Akzo Nobel and RL Paint Products Inc., disclaims all other warranties, expressed or implied, of any kind whether oral or written including but not limited to the implied warranty of merchantability, fitness for a particular purpose or non-infringement. In no event shall Akzo Nobel or RL Paint products, Inc., be liable for indirect, incidental, consequential, special, exemplary or multiple damages even if advised of the possibility of such losses or damages.

Product returns: Written authorization from RL Paint Products, Inc. required for all returns. Request for product credit must be completed within one year from date of purchase. A 20% restocking fee will be applied to returns not due to damage, defective product or error on the part of RL Paint Products, Inc.

Reporting of Freight Damage: All transit / freight damage must be reported at the time of receipt to the trucking company.

Reporting of Shipping Errors: RL Paint Products, Inc must be notified Immediately upon receipt, for authorization for credit or returns. RL Paint Products Phone number: 313.758.0100.

Pricing: All pricing is subject to change without notice.